July 29, 2016

Melinda Miguel  
Chief Inspector General  
The Capitol  
Tallahassee, FL 32399-0001

Dear Chief Inspector General Miguel:

Section 20.055(6)(h), Florida Statutes, requires the Inspector General to monitor the implementation of the agency’s response to any report on the Florida Lottery issued by the Auditor General or by the Office of Program Policy Analysis and Government Accountability. The referenced statute further requires that no later than six months after the report is published, the Inspector General must provide a written response on the status of actions taken. The purpose of this letter is to provide updated information on the agency’s response to the Auditor General findings and fulfill these requirements.

The Auditor General released report #2016-080, Financial Audit for the Fiscal Years Ended June 30, 2015, and 2014, on January 29, 2016. The attachment details each audit finding and recommendation with the current progress of Lottery staff to address each recommendation.

If you require additional information in these matters, please feel free to contact me at your earliest convenience at (850) 487-7726.

Sincerely,

Andy Mommeller  
Inspector General

cc: Joint Legislative Auditing Committee
<table>
<thead>
<tr>
<th>Finding</th>
<th>Recommendation[s]</th>
<th>Management Response as of January 29, 2016</th>
<th>Management Response as of July 29, 2016</th>
<th>Anticipated Completion Date &amp; Contact</th>
</tr>
</thead>
<tbody>
<tr>
<td>Information Technology Controls</td>
<td>We recommend that Lottery management make the necessary IT control enhancements to address the issue identified.</td>
<td>We concur with the recommendation and will make the necessary IT control enhancements to address the issue identified.</td>
<td>The Lottery addressed the critical IT control issues and will address non-critical issues in conjunction with the new gaming system implementation, beginning August 2016.</td>
<td>Dec 2016 Jack May</td>
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<td>Minority Retailer Participation</td>
<td>We recommend that the Lottery continue its efforts to increase retailer participation in under-represented minority groups.</td>
<td>We concur with the recommendation. Although the availability of certain minority retailer classifications is limited based on geographic location, the Lottery will continue its efforts to increase participation in under-represented minority groups through advertising and outreach.</td>
<td>A retailer recruitment tracking function has been added to all the sales representatives MSTs, which will enable them to log their recruitment efforts and allow management to track that progress. District management has established tasks in the MST as a reminder for the SRs to conduct a cold call weekly. The Florida Lottery will be included in the Florida Business information Portal. We have met with representatives from the Department of Business and Professional Regulation to outline licensing information we wish to have included on the portal to encourage a large variety of business owners to sell Florida Lottery tickets. This portal will be helpful in reaching non-traditional and minority-owned businesses. The Florida Lottery advertised in minority-owned print publications this fiscal year with the emphasis on encouraging readers to become lottery retailers. This will be repeated in fiscal year 2017. We will be updating our retailer recruitment “leave-behind” sales brochures that are used when calling on potential retail locations. The revisions will focus on the multiple benefits of becoming a Florida Lottery retailer.</td>
<td>MST tasks and reminders have already begun. Business Information Portal January 2017 Retailer recruitment brochure November 2016 Mike Purcell</td>
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