

RON DESANTIS
Governor



JOHN F. DAVIS
Secretary

July 31, 2024

JLAC Received 7.31.24

Melinda Miguel
Chief Inspector General
400 S. Monroe Street
Tallahassee, FL 32399-0001

Dear Chief Inspector General Miguel:

Section 20.055, Florida Statutes, requires the Inspector General to monitor the implementation of the agency's response to any report on the Florida Lottery issued by the Office of Program Policy Analysis and Government Accountability (OPPAGA). The referenced statute further requires that no later than six months after the report is published, the Inspector General must provide a written response on the status of actions taken. The purpose of this letter is to provide updated information on the Florida Lottery's response to OPPAGA's recommendations and fulfill these requirements.

OPPAGA released report #24-02, *Review of the Florida Lottery, 2023*, on January 31, 2024. The attachment details the current progress of Lottery staff to address the recommendation.

If you require additional information in these matters, please feel free to contact me at your earliest convenience at (850) 487-7726.

Sincerely,

A handwritten signature in blue ink, appearing to read "A. Mompeller".

Andy Mompeller
Inspector General

cc: Joint Legislative Auditing Committee

Florida Lottery
Six-Month Status Report for OPPAGA
Review of the Florida Lottery, 2022
Report #24-02 Issued: January 31, 2024
Status as of July 26, 2024

Option	Management Response	Anticipated Completion Date
<p>While the Department of the Lottery has taken steps to increase sales, additional actions could enhance sales and ultimately increase transfers to education.</p>	<p>Product and Sales continues to maximize opportunities to increase sales and the Florida Lottery footprint by exploring top performing industry games for additional options to add to our existing portfolio.</p> <p>Opportunities include:</p> <ol style="list-style-type: none"> 1.) 500 new full-service vending machines with anticipated install completion week ending 7/26/24. 2.) Facings Drive- The lottery will pursue an overall facings drive for all retailers with an Agency goal to increase facings by 20% year over year in FY2025. 3.) Retailer Recruitment- The field will be engaged in new retailer recruitment efforts with a goal to establish 4 new retail locations per route during FY2025, resulting in 476 new retailer locations. 4.) Strategic Partnerships- The Lottery will partner with current and new corporate partners to create new programs and promotions that will allow for increased exposure of Lottery product to reach potential players. 	<p>June 30, 2025</p>

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	5.) Scratch-Of Sales Increases- The lottery will focus on increasing Scratch-Off category sales through a wide variety of sales driving activities, including but not limited to: Retailer sales incentives, state-wide initiative for plan-o-gram adherence, quarterly radio remotes and retailer training improvements.	