

Evaluation Including Price: Two-Part Gaming Study ITN #859

4/4/2013

Page 1

Respondent	Part I						Part II					
	Qualif. 0 to 30	Sample 0 to 10	Ref. 0 to 10	Appr. 0 to 20	Price 0 to 30	Total 0 to 100	Qualif. 0 to 30	Sample 0 to 10	Ref. 0 to 10	Appr. 0 to 20	Price 0 to 30	Total 0 to 100
Spectrum Gaming Group, LLC (Linwood, NJ)	26	9	9	19	14.21	77	20	3	8	9	14.80	55
The Innovation Group (Winter Park, FL)	23	7	7	13	19.35	69	22	5	9	16	30.00	82
MGT of America (Tallahassee, FL)	25	8	8	19	6.22	66	20	3	7	13	3.29	46
The Fine Point Group (Las Vegas, NV)	9	2	7	7	30.00	55	5	2	6	4	13.71	31
Gaming Market Advisors, LLC (Denver, CO)	8	2	5	4	23.26	42	5	2	5	1	15.48	28
Hooke Associates, LLC (Chevy Chase, MD)	5	1	6	2	12.00	26	11	1	6	12	8.00	38
The Balmoral Group (Winter Park, FL)							18	4	9	10	15.38	56

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Respondent	Part I					Part II				
	Tech. Score	Tech. Rank	Price Reply	Overall Score	Overall Rank	Tech. Score	Tech. Rank	Price Reply	Overall Score	Overall Rank
Spectrum Gaming Group, LLC (Linwood, NJ)	63	1	422,360.00	77	1	40	4	162,200.00	55	3
The Innovation Group (Winter Park, FL)	50	3	310,000.00	69	2	52	1	80,000.00	82	1
MGT of America (Tallahassee, FL)	60	2	964,456.25	66	3	43	2	729,212.50	46	4
The Fine Point Group (Las Vegas, NV)	25	4	200,000.00	55	4	17	6	175,000.00	31	6
Gaming Market Advisors, LLC (Denver, CO)	19	5	258,000.00	42	5	13	7	155,000.00	28	7
Hooke Associates, LLC (Chevy Chase, MD)	14	6	500,000.00	26	6	30	5	300,000.00	38	5
The Balmoral Group (Winter Park, FL)						41	3	156,000.00	56	2

Evaluation Including Price: Two-Part Gaming Study ITN #859

4/4/2013

Page 3

Respondent	Part I					Part II					Combined Price
	Tech. Score	Tech. Rank	Overall Rank	Initial Price	Revised Price	Tech. Score	Tech. Rank	Overall Rank	Initial Price	Revised Price	
Spectrum Gaming Group, LLC (Linwood, NJ)	63	1	1	422,360.00	345,435.00	40	4	3	162,200.00	43,410.00	388,845.00
The Innovation Group (Winter Park, FL)	50	3	2	310,000.00	274,300.00	52	1	1	80,000.00	45,000.00	319,300.00
MGT of America (Tallahassee, FL)	60	2	3	964,456.25	444,700.00	43	2	4	729,212.50	131,000.00	575,700.00
The Fine Point Group (Las Vegas, NV)	25	4	4	200,000.00		17	6	6	175,000.00		
Gaming Market Advisors, LLC (Denver, CO)	19	5	5	258,000.00		13	7	7	155,000.00		
Hooke Associates, LLC (Chevy Chase, MD)	14	6	6	500,000.00		30	5	5	300,000.00		
The Balmoral Group (Winter Park, FL)						41	3	2	156,000.00		