Bill No. <u>SB 2412</u>

	CHAMBER ACTION
	<u>Senate</u> <u>House</u>
1	•
2	•
3	•
4	·
5	
6	
7	
8	
9	
10	
11	The Committee on Banking and Insurance (Garcia) recommended
12	the following amendment:
13	
14	Senate Amendment (with title amendment)
15	Delete everything after the enacting clause
16	
17	and insert:
18	Section 1. Subsections (19) and (21) of section
19	517.021, Florida Statutes, are renumbered as subsections (20)
20	and (22), respectively, present subsection (20) is renumbered
21	as subsection (21) and amended, and subsections (19) and (23) $% \left($
22	are added to that section, to read:
23	517.021 DefinitionsWhen used in this chapter,
24	unless the context otherwise indicates, the following terms
25	have the following respective meanings:
26	(19) "Qualified institutional buyer" means any
27	qualified institutional buyer, as defined in United States
28	Securities and Exchange Commission Rule 144A, 17 C.F.R.
29	230.144A(a), under the Securities Act of 1933, as amended, or
30	any foreign buyer that satisfies the minimum financial
31	requirements set forth in such rule.
	2:19 PM 04/01/05 s2412d-bi40-ta1

COMMITTEE AMENDMENT

Bill No. <u>SB 2412</u>

1	<u>(21)(20) "Security" includes any of the following:</u>
2	(a) A note.
3	(b) A stock.
4	(c) A treasury stock.
5	(d) A bond.
б	(e) A debenture.
7	(f) An evidence of indebtedness.
8	(g) A certificate of deposit.
9	(h) A certificate of deposit for a security.
10	(i) A certificate of interest or participation.
11	(j) A whiskey warehouse receipt or other commodity
12	warehouse receipt.
13	(k) A certificate of interest in a profit-sharing
14	agreement or the right to participate therein.
15	(l) A certificate of interest in an oil, gas,
16	petroleum, mineral, or mining title or lease or the right to
17	participate therein.
18	(m) A collateral trust certificate.
19	(n) A reorganization certificate.
20	(o) A preorganization subscription.
21	(p) Any transferable share.
22	(q) An investment contract.
23	(r) A beneficial interest in title to property,
24	profits, or earnings.
25	(s) An interest in or under a profit-sharing or
26	participation agreement or scheme.
27	(t) Any option contract which entitles the holder to
28	purchase or sell a given amount of the underlying security at
29	a fixed price within a specified period of time.
30	(u) Any other instrument commonly known as a security,
31	including an interim or temporary bond, debenture, note, or 2
	2:19 PM 04/01/05 s2412d-bi40-tal

Florida Senate - 2005 Bill No. SB 2412 COMMITTEE AMENDMENT

LI NO. <u>SB 2412</u>

```
Barcode 693710
```

1 certificate. (v) Any receipt for a security, or for subscription to 2 a security, or any right to subscribe to or purchase any 3 4 security. (w) A viatical settlement investment. 5 б (23) "Viatical settlement investment" means an 7 agreement for the purchase, sale, assignment, transfer, devise, or bequest of all or any portion of a legal or 8 equitable interest in a viaticated policy as defined in 9 chapter 626. The term does not include: 10 11 (a) The transfer or assignment of an interest in a previously viaticated policy from a natural person who 12 13 transfers or assigns no more than one such interest in 1 14 calendar year. 15 (b) The provision of stop-loss coverage to a viatical settlement provider, financing entity, or related provider 16 trust, as those terms are defined in s. 626.9911, by an 17 authorized or eligible insurer. 18 (c) The transfer or assignment of a viaticated policy 19 from a licensed viatical settlement provider to another 20 licensed viatical settlement provider, a related provider 21 22 trust, or a financing entity, as those terms are defined in s. 626.9911, or to a contingency insurer provided that such 23 2.4 transfer or assignment is not the direct or indirect promotion of any scheme or enterprise with the intent of violating or 25 evading any provision of this chapter. 26 (d) The transfer or assignment of a viaticated policy 27 to a bank, trust company, savings institution, insurance 28 29 company, dealer, investment company as defined in the Investment Company Act of 1940, pension or profit-sharing 30 31 trust, or qualified institutional buyer as defined in United 3 2:19 PM 04/01/05 s2412d-bi40-ta1

Florida Senate - 2005 Bill No. <u>SB 2412</u> COMMITTEE AMENDMENT

1	States Securities and Exchange Commission Rule 144A, 17 C.F.R.
2	230.144A(a), provided such transfer or assignment is not for
3	the direct or indirect promotion of any scheme or enterprise
4	with the intent of violating or evading any provision of this
5	<u>chapter.</u>
6	(e) The transfer or assignment of a viaticated policy
7	by a conservator of a viatical settlement provider appointed
8	by a court of competent jurisdiction who transfers or assigns
9	ownership of viaticated policies pursuant to that court's
10	order.
11	Section 2. Section 517.072, Florida Statutes, is
12	created to read:
13	517.072 Viatical settlement investmentsThe
14	exemptions provided for by ss. 517.051(6), (8), and (10) do
15	not apply to a viatical settlement investment. The offering of
16	a viatical settlement investment is not an exempt transaction
17	under s. 517.061(2), (3), (8), (11), and (18), regardless of
18	whether the offering otherwise complies with the conditions of
19	that section, unless such offering is to a qualified
20	institutional buyer.
21	Section 3. Subsection (7) of section 517.081, Florida
22	Statutes, is amended, and subsection (8) is added to that
23	section, to read:
24	517.081 Registration procedure
25	(7) If upon examination of any application the office
26	shall find that the sale of the security referred to therein
27	would not be fraudulent and would not work or tend to work a
28	fraud upon the purchaser, that the terms of the sale of such
29	securities would be fair, just, and equitable, and that the
30	enterprise or business of the issuer is not based upon unsound
31	business principles, it shall record the registration of such $\frac{4}{4}$
	2:19 PM 04/01/05 s2412d-bi40-tal

COMMITTEE AMENDMENT

Bill No. <u>SB 2412</u>

1	security in the register of securities; and thereupon such
2	security so registered may be sold by any registered dealer,
3	subject, however, to the further order of the office. <u>In order</u>
4	to determine if an offering is fair, just, and equitable, the
5	commission may by rule establish requirements and standards
6	for the filing, content, and circulation of any preliminary,
7	final, or amended prospectus and other sales literature and
8	may by rule establish merit qualification criteria relating to
9	the issuance of equity securities, debt securities, insurance
10	company securities, real estate investment trusts, and other
11	traditional and nontraditional investments, including, but not
12	limited to, oil and gas investments. The criteria may include
13	such elements as the promoter's equity investment ratio, the
14	financial condition of the issuer, the voting rights of
15	shareholders, the grant of options or warrants to underwriters
16	and others, loans and other affiliated transaction, the use or
17	refund of proceeds of the offering, and such other relevant
18	criteria as the office in its judgment may deem necessary to
19	such determination.
20	(8) The commission may by rule establish requirements
21	and standards for:
22	(a) Disclosures to purchasers of viatical settlement
23	investments.
24	(b) Recordkeeping requirements for sellers of viatical
25	settlement investments.
26	Section 4. Section 517.1215, Florida Statutes, is
27	created to read:
28	517.1215 Requirements, rules of conduct, and
29	prohibited business practices for investment advisors and
30	their associated persons
31	(1) The commission shall specify by rule requirements
	2:19 PM 04/01/05 s2412d-bi40-tal

COMMITTEE AMENDMENT

Bill No. <u>SB 2412</u>

1	for investment advisors deemed to have custody of client funds
2	which concern the following:
3	(a) Notification of custody of, maintenance of, and
4	safeguards for client funds.
5	(b) Communications with clients and independent
6	representatives.
7	(c) Requirements for investment advisers who have
8	custody of pooled investments.
9	(d) Exceptions to the custody requirements.
10	
11	In adopting the rules, the commission shall consider the rules
12	and regulations of the federal regulatory authority and the
13	North American Securities Administrators Association.
14	(2) The commission shall by rule establish rules of
15	conduct and prohibited business practices for investment
16	advisers and their associated persons. In adopting the rules,
17	the commission shall consider general industry standards as
18	expressed in the rules and requlations of the various federal
19	and self-regulatory agencies and regulatory associations,
20	including, but not limited to, the United States Securities
21	and Exchange Commission, the National Association of
22	Securities Dealers, and the North American Securities
23	Administrators Association.
24	Section 5. Section 517.1217, Florida Statutes, is
25	created to read:
26	517.1217 Rules of conduct and prohibited business
27	practices for dealers and their associated personsThe
28	commission by rule may establish rules of conduct and
29	prohibited business practices for dealers and their associated
30	persons. In adopting the rules, the commission shall consider
31	general industry standards as expressed in the rules and
	2:19 PM 04/01/05 s2412d-bi40-ta1

COMMITTEE AMENDMENT

Bill No. SB 2412

Barcode 693710

1 regulations of the various federal and self-regulatory agencies and regulatory associations, including, but not 2 limited to, the United States Securities and Exchange 3 4 Commission, the National Association of Securities Dealers, and the North American Securities Administrators Association. 5 Section 6. Paragraph (a) of subsection (7) of section 6 7 624.501, Florida Statutes, is amended to read: 624.501 Filing, license, appointment, and 8 miscellaneous fees.--The department, commission, or office, as 9 10 appropriate, shall collect in advance, and persons so served 11 shall pay to it in advance, fees, licenses, and miscellaneous charges as follows: 12 13 (7) Life insurance agents. (a) Agent's original appointment and biennial renewal 14 15 or continuation thereof, each insurer or agent making an 16 appointment: 17 Appointment.....\$42.00 18 State tax.....12.00 19 20 Total.....\$60.00 21 Section 7. Subsection (10) of section 626.015, Florida 22 Statutes, is amended to read: 626.015 Definitions.--As used in this part: 23 2.4 (10) "Life agent" means an individual representing an insurer as to life insurance and annuity contracts, or acting 25 as a viatical settlement broker as defined in s. 626.9911, 2.6 including agents appointed to transact life insurance, 27 fixed-dollar annuity contracts, or variable contracts by the 28 29 same insurer. Section 8. Paragraph (b) of subsection (1) of section 30 31 626.112, Florida Statutes, is amended to read: 2:19 PM 04/01/05 s2412d-bi40-ta1

COMMITTEE AMENDMENT

Bill No. <u>SB 2412</u>

Barcode 693710

1 626.112 License and appointment required; agents, customer representatives, adjusters, insurance agencies, 2 service representatives, managing general agents .--3 4 (1)(b) Except as provided in subsection (6) or in 5 б applicable department rules, and in addition to other conduct 7 described in this chapter with respect to particular types of agents, a license as an insurance agent, service 8 representative, customer representative, or limited customer 9 10 representative is required in order to engage in the 11 solicitation of insurance. For purposes of this requirement, as applicable to any of the license types described in this 12 section, the solicitation of insurance is the attempt to 13 persuade any person to purchase an insurance product by: 14 15 1. Describing the benefits or terms of insurance coverage, including premiums or rates of return; 16 17 2. Distributing an invitation to contract to 18 prospective purchasers; 19 3. Making general or specific recommendations as to 20 insurance products; 21 4. Completing orders or applications for insurance 22 products; or 5. Comparing insurance products, advising as to 23 24 insurance matters, or interpreting policies or coverages; or 25 6. Offering or attempting to negotiate on behalf of another person a viatical settlement contract as defined in s. 26 626.9911. 27 28 29 However, an employee leasing company licensed pursuant to chapter 468 which is seeking to enter into a contract with an 30 employer that identifies products and services offered to 31 8 2:19 PM 04/01/05 s2412d-bi40-ta1

COMMITTEE AMENDMENT

Bill No. SB 2412

Barcode 693710

1 employees may deliver proposals for the purchase of employee leasing services to prospective clients of the employee 2 leasing company setting forth the terms and conditions of 3 4 doing business; classify employees as permitted by s. 468.529; collect information from prospective clients and other sources 5 as necessary to perform due diligence on the prospective 6 7 client and to prepare a proposal for services; provide and receive enrollment forms, plans, and other documents; and 8 discuss or explain in general terms the conditions, 9 10 limitations, options, or exclusions of insurance benefit plans 11 available to the client or employees of the employee leasing company were the client to contract with the employee leasing 12 13 company. Any advertising materials or other documents describing specific insurance coverages must identify and be 14 15 from a licensed insurer or its licensed agent or a licensed and appointed agent employed by the employee leasing company. 16 The employee leasing company may not advise or inform the 17 prospective business client or individual employees of 18 19 specific coverage provisions, exclusions, or limitations of 20 particular plans. As to clients for which the employee leasing 21 company is providing services pursuant to s. 468.525(4), the 22 employee leasing company may engage in activities permitted by ss. 626.7315, 626.7845, and 626.8305, subject to the 23 24 restrictions specified in those sections. If a prospective client requests more specific information concerning the 25 insurance provided by the employee leasing company, the 26 employee leasing company must refer the prospective business 27 28 client to the insurer or its licensed agent or to a licensed 29 and appointed agent employed by the employee leasing company. 30 Section 9. Section 626.207, Florida Statutes, is 31 amended to read: 9

2:19 PM 04/01/05

s2412d-bi40-ta1

COMMITTEE AMENDMENT

Bill No. <u>SB 2412</u>

1	626.207 Department rulemaking authority; waiting
2	periods for applicants; penalties against licensees
3	(1) The department shall adopt rules establishing
4	specific waiting periods for applicants to become eligible for
5	licensure following denial, suspension, or revocation pursuant
б	to s. 626.611, s. 626.621, s. 626.8437, s. 626.844, s.
7	626.935, s. 626.9917, s. 634.181, s. 634.191, s. 634.320, s.
8	634.321, s. 634.422, s. 634.423, s. 642.041, or s. 642.043.
9	The purpose of the waiting periods is to provide sufficient
10	time to demonstrate reformation of character and
11	rehabilitation. The waiting periods shall vary based on the
12	type of conduct and the length of time since the conduct
13	occurred and shall also be based on the probability that the
14	propensity to commit illegal conduct has been overcome. The
15	waiting periods may be adjusted based on aggravating and
16	mitigating factors established by rule and consistent with
17	this purpose.
18	(2) The department shall adopt rules establishing
19	specific penalties against licensees for violations of s.
20	626.611, s. 626.621, s. 626.8437, s. 626.844, s. 626.935, s.
21	626.9917, s. 634.181, s. 634.191, s. 634.320, s. 634.321, s.
22	634.422, s. 634.423, s. 642.041, or s. 642.043. The purpose of
23	the revocation or suspension is to provide a sufficient
24	penalty to deter future violations of the Florida Insurance
25	Code. The imposition of a revocation or the length of
26	suspension shall be based on the type of conduct and the
27	probability that the propensity to commit further illegal
28	conduct has been overcome at the time of eligibility for
29	relicensure. The revocation or the length of suspension may be
30	adjusted based on aggravating or mitigating factors,
31	established by rule and consistent with this purpose. 10
	2:19 PM 04/01/05 s2412d-bi40-tal

COMMITTEE AMENDMENT

Bill No. <u>SB 2412</u>

Barcode 693710

1 Section 10. Subsection (2) of section 626.331, Florida Statutes, is amended to read: 2 626.331 Number of appointments permitted or 3 4 required.--(2) An agent shall be required to have a separate 5 б appointment as to each insurer by whom he or she is appointed 7 as an agent. An agent must appoint himself or herself before performing the functions of a viatical settlement broker. 8 9 Section 11. Subsection (17) is added to section 10 626.611, Florida Statutes, to read: 11 626.611 Grounds for compulsory refusal, suspension, or revocation of agent's, title agency's, adjuster's, customer 12 13 representative's, service representative's, or managing general agent's license or appointment.--The department shall 14 15 deny an application for, suspend, revoke, or refuse to renew 16 or continue the license or appointment of any applicant, agent, title agency, adjuster, customer representative, 17 service representative, or managing general agent, and it 18 19 shall suspend or revoke the eligibility to hold a license or 20 appointment of any such person, if it finds that as to the 21 applicant, licensee, or appointee any one or more of the 22 following applicable grounds exist: (17) In transactions related to viatical settlement 23 24 contracts as defined in s. 626.9911: (a) Commission of a fraudulent or dishonest act. 25 (b) No longer meeting the requirements for initial 26 27 licensure. (c) Having received a fee, commission, or other 28 29 valuable consideration for his or her services with respect to viatical settlements that involved unlicensed viatical 30 31 settlement providers or persons who offered or attempted to 11 2:19 PM 04/01/05 s2412d-bi40-ta1

COMMITTEE AMENDMENT

Bill No. SB 2412

Barcode 693710

1 negotiate on behalf of another person a viatical settlement contract as defined in s. 626.9911 and who were not licensed 2 life agents. 3 4 (d) Dealing in bad faith with viators. Section 12. Section 626.777, Florida Statutes, is 5 amended to read: 6 7 626.777 Scope of this part.--This part applies only to agents of life insurers, and to agents who are appointed by 8 the same insurer as to both life insurance and health 9 10 insurance, and agents who perform the functions of a viatical 11 settlement broker as defined in s. 626.9911. Section 13. Subsection (2) of section 626.7845, 12 Florida Statutes, is amended to read: 13 626.7845 Prohibition against unlicensed transaction of 14 15 life insurance.--16 (2) Except as provided in s. 626.112(6), with respect to any line of authority specified in s. 626.015(10), no 17 individual shall, unless licensed as a life agent: 18 19 (a) Solicit insurance or annuities or procure 20 applications; or 21 (b) In this state, engage or hold himself or herself 22 out as engaging in the business of analyzing or abstracting insurance policies or of counseling or advising or giving 23 24 opinions to persons relative to insurance or insurance 25 contracts other than: 1. As a consulting actuary advising an insurer; or 26 2. As to the counseling and advising of labor unions, 27 associations, trustees, employers, or other business entities, 28 29 the subsidiaries and affiliates of each, relative to their interests and those of their members or employees under 30 31 insurance benefit plans; or 12 s2412d-bi40-ta1 2:19 PM 04/01/05

COMMITTEE AMENDMENT

Bill No. <u>SB 2412</u>

Barcode 693710

1 (c) In this state, from this state, or with a resident of this state, offer or attempt to negotiate on behalf of 2 3 another person a viatical settlement contract as defined in s. 4 626.9911. Section 14. Section 626.9911, Florida Statutes, is 5 amended to read: 6 7 626.9911 Definitions.--As used in this act, the term: (1)(14) "Financing entity" means an underwriter, 8 placement agent, lender, purchaser of securities, or purchaser 9 10 of a policy or certificate from a viatical settlement 11 provider, credit enhancer, or any entity that has direct ownership in a policy or certificate that is the subject of a 12 13 viatical settlement contract, but whose principal activity related to the transaction is providing funds or credit 14 enhancement to effect the viatical settlement or the purchase 15 of one or more viaticated viatical policies and who has an 16 agreement in writing with one or more licensed viatical 17 settlement providers to finance the acquisition of viatical 18 19 settlement contracts. The term does not include a 20 nonaccredited investor, a viatical settlement purchaser, or other natural person. A financing entity may not enter into a 21 viatical settlement contract. 22 (2)(1) "Independent third-party trustee or escrow 23 2.4 agent" means an attorney, certified public accountant, financial institution, or other person providing escrow 25 services under the authority of a regulatory body. The term 2.6 does not include any person associated, affiliated, or under 27 28 common control with a viatical settlement provider or viatical 29 settlement broker. 30 (3) "Life expectancy" means an opinion or evaluation 31 as to how long a particular person is to live, or relating to 13 2:19 PM 04/01/05 s2412d-bi40-ta1

Florida Senate - 2005 Bill No. SB 2412 COMMITTEE AMENDMENT

NO. <u>38 2412</u>

Barcode 693710

1 such person's expected demise. (4) "Life expectancy provider" means a person that 2 provides to a viatical settlement provider or viatical 3 4 settlement broker a life expectancy. (5) "Person" has the meaning specified in s. 1.01. 5 б (6)(12) "Related form" means any form, created by or 7 on behalf of a licensee, which a viator or viatical settlement purchaser is required to sign or initial. The forms include, 8 but are not limited to, a power of attorney, a release of 9 10 medical information form, a suitability questionnaire, a 11 disclosure document, or any addendum, schedule, or amendment to a viatical settlement contract or viatical settlement 12 purchase agreement considered necessary by a provider to 13 effectuate a viatical settlement transaction. 14 15 (7) "Related provider trust" means a titling trust or other trust established by a licensed viatical settlement 16 provider or financing entity for the sole purpose of holding 17 the ownership or beneficial interest in purchased policies in 18 19 connection with a financing transaction. The trust must have a written agreement with a licensed viatical settlement provider 20 21 or financing entity under which the licensed viatical 22 settlement provider or financing entity is responsible for insuring compliance with all statutory and regulatory 23 24 requirements and under which the trust agrees to make all records and files relating to viatical settlement transactions 25 available to the office as if those records and files were 2.6 maintained directly by the licensed viatical settlement 27 provider. This term does not include an independent 28 29 third-party trustee or escrow agent or a trust that does not enter into agreements with a viator. A related provider trust 30 shall be subject to all provisions of this act that apply to 31 14 2:19 PM 04/01/05 s2412d-bi40-ta1

COMMITTEE AMENDMENT

Bill No. SB 2412

Barcode 693710

1 the viatical settlement provider who established the related provider trust, except s. 626.9912, which shall not be 2 applicable. A viatical settlement provider may establish no 3 4 more than one related provider trust, and the sole trustee of such related provider trust shall be the viatical settlement 5 provider licensed under s. 626.9912. The name of the licensed 6 7 viatical settlement provider shall be included within the name of the related provider trust. 8 (8)(13) "Special purpose entity" means an entity 9 10 established by a licensed viatical settlement provider or by a 11 financing entity, which may be a corporation, partnership, trust, limited liability company, or other similar entity 12 13 formed solely to provide, either directly or indirectly, access to institutional capital markets to a viatical 14 15 settlement provider or financing entity. A special purpose 16 entity shall not enter into a viatical settlement contract or a viatical settlement purchase agreement. 17

18 (9)(3) "Viatical settlement broker" means a person 19 who, on behalf of a viator and for a fee, commission, or other 20 valuable consideration, offers or attempts to negotiate viatical settlement contracts between a viator resident in 21 22 this state and one or more viatical settlement providers. 23 Notwithstanding the manner in which the viatical settlement 2.4 broker is compensated, a viatical settlement broker is deemed to represent only the viator and owes a fiduciary duty to the 25 viator to act according to the viator's instructions and in 2.6 the best interest of the viator. The term does not include an 27 28 attorney, licensed Certified Public Accountant, or investment 29 adviser lawfully registered under chapter 517, who is retained to represent the viator and whose compensation is paid 30 31 directly by or at the direction and on behalf of the viator. 15 2:19 PM 04/01/05 s2412d-bi40-ta1

COMMITTEE AMENDMENT

Bill No. <u>SB 2412</u>

1	(10)(4) "Viatical settlement contract" means a written
2	agreement entered into between a viatical settlement provider,
3	or its related provider trust, and a viator. The viatical
4	settlement contract includes an agreement to transfer
5	ownership or change the beneficiary designation of a life
б	insurance policy at a later date, regardless of the date that
7	compensation is paid to the viator. The agreement must
8	establish the terms under which the viatical settlement
9	provider will pay compensation or anything of value, which
10	compensation or value is less than the expected death benefit
11	of the insurance policy or certificate, in return for the
12	viator's assignment, transfer, sale, devise, or bequest of the
13	death benefit or ownership of all or a portion of the
14	insurance policy or certificate of insurance to the viatical
15	settlement provider. A viatical settlement contract also
16	includes a contract for a loan or other financial transaction
17	secured primarily by an individual or group life insurance
18	policy, other than a loan by a life insurance company pursuant
19	to the terms of the life insurance contract, or a loan secured
20	by the cash value of a policy.
21	<u>(11)</u> (5) "Viatical settlement provider" means a person
22	who, in this state, from this state, or with a resident of
23	this state, effectuates a viatical settlement contract. The
24	term does not include:
25	(a) Any bank, savings bank, savings and loan
26	association, credit union, or other licensed lending
27	institution that takes an assignment of a life insurance
28	policy as collateral for a loan.
29	(b) A life and health insurer that has lawfully issued
30	a life insurance policy that provides accelerated benefits to
31	terminally ill policyholders or certificateholders. 16
	2:19 PM 04/01/05 s2412d-bi40-tal

COMMITTEE AMENDMENT

Bill No. <u>SB 2412</u>

Barcode 693710

1 (c) Any natural person who enters into no more than one viatical settlement contract with a viator in 1 calendar 2 year, unless such natural person has previously been licensed 3 4 under this act or is currently licensed under this act. (d) A trust that meets the definition of a "related 5 б provider trust." (e) A viator in this state. 7 (f) A viatical settlement purchaser. 8 (f)(g) A financing entity. 9 (12)(11) "Viaticated policy" means a life insurance 10 11 policy, or a certificate under a group policy, which is the subject of a viatical settlement contract. 12 13 (13)(6) "Viator" means the owner of a life insurance policy or a certificateholder under a group policy, which 14 15 policy is not a viaticated policy, who enters or seeks to enter into a viatical settlement contract. This term does not 16 include a viatical settlement purchaser or a viatical 17 settlement provider or any person acquiring a policy or 18 19 interest in a policy from a viatical settlement provider, nor does it include an independent third-party trustee or escrow 20 21 agent. 22 (8) "Viatical settlement purchase agreement" means a 23 contract or agreement, entered into by a viatical settlement 2.4 purchaser, to which the viator is not a party, to purchase a life insurance policy or an interest in a life insurance 25 26 policy, which is entered into for the purpose of deriving an 27 economic benefit. The term also includes purchases made by 28 viatical settlement purchasers from any person other than the 29 provider who effectuated the viatical settlement contract. 30 (9) "Viatical settlement purchaser" means a person who 31 gives a sum of money as consideration for a life insurance 17 04/01/05 2:19 PM s2412d-bi40-ta1

COMMITTEE AMENDMENT

Bill No. <u>SB 2412</u>

1	policy or an equitable or legal interest in the death benefits
2	of a life insurance policy that has been or will be the
3	subject of a viatical settlement contract, for the purpose of
4	deriving an economic benefit, including purchases made from
5	any person other than the provider who effectuated the
6	viatical settlement contract or an entity affiliated with the
7	provider. The term does not include a licensee under this
8	part, an accredited investor as defined in Rule 501,
9	Regulation D of the Securities Act Rules, or a qualified
10	institutional buyer as defined by Rule 144(a) of the Federal
11	Securities Act, a special purpose entity, a financing entity,
12	or a contingency insurer. The above references to Rule 501,
13	Regulation D and Rule 144(a) of the Federal Securities Act are
14	used strictly for defining purposes and shall not be
15	interpreted in any other manner. Any person who claims to be
16	an accredited investor shall sign an affidavit stating that he
17	or she is an accredited investor, the basis of that claim, and
18	that he or she understands that as an accredited investor he
19	or she will not be entitled to certain protections of the
20	Viatical Settlement Act. This affidavit must be kept with
21	other documents required to be maintained by this act.
22	(10) "Viatical settlement sales agent" means a person
23	other than a licensed viatical settlement provider who
24	arranges the purchase through a viatical settlement purchase
25	agreement of a life insurance policy or an interest in a life
26	insurance policy.
27	Section 15. Paragraph (f) of subsection (3) and
28	subsection (4) of section 626.9912, Florida Statutes, are
29	amended to read:
30	626.9912 Viatical settlement provider license
31	required; application for license 18
	2:19 PM 04/01/05 s2412d-bi40-tal

Florida Senate - 2005 Bill No. SB 2412 COMMITTEE AMENDMENT

Barcode 693710

1 (3) In the application, the applicant must provide all of the following: 2 (f) All applications, viatical settlement contract 3 4 forms, viatical settlement purchase agreement forms, escrow forms, and other related forms proposed to be used by the 5 applicant. 6 7 (4) The office may not issue a license to an entity other than a natural person if it is not satisfied that all 8 officers, directors, employees, stockholders, partners, and 9 10 any other persons who exercise or have the ability to exercise 11 effective control of the entity or who have the ability to influence the transaction of business by the entity meet the 12 13 standards of this act and have not violated any provision of this act or rules of the commission related to the business of 14 15 viatical settlement contracts or viatical settlement purchase agreements. 16 Section 16. Section 626.9913, Florida Statutes, is 17 amended to read: 18 626.9913 Viatical settlement provider license 19 continuance; annual report; fees; deposit.--20 21 (1) A viatical settlement provider license continues 22 in force until suspended or revoked. (2) Annually, on or before March 1, the viatical 23 24 settlement provider licensee shall file a statement containing information the commission requires and shall pay to the 25 office a license fee in the amount of \$500. The annual 26 statement shall include audited financial statements prepared 27 in accordance with generally accepted accounting principles by 28 29 an independent certified public accountant as of the last day of the preceding calendar year. A viatical settlement provider 30 31 shall include in all statements filed with the office all 19 2:19 PM 04/01/05 s2412d-bi40-ta1

COMMITTEE AMENDMENT

Bill No. <u>SB 2412</u>

1	information requested by the office regarding a related
2	provider trust established by the viatical settlement
3	provider. The office may require more frequent reporting.
4	Failure to timely file the annual statement or to timely pay
5	the license fee is grounds for immediate suspension of the
6	license.
7	(3) To ensure the faithful performance of its
8	obligations to its viators in the event of insolvency or the
9	loss of its license, a viatical settlement provider licensee
10	must deposit and maintain deposited in trust with the
11	department securities eligible for deposit under s. 625.52,
12	having at all times a value of not less than \$100,000 <u>,</u>
13	provided a viatical settlement provider in this state licensed
14	prior to June 1, 2004, which has deposited and maintains
15	continuously deposited in trust with the department securities
16	in the amount of \$25,000 and which posted and maintains
17	continuously posted a security bond acceptable to the
18	department in the amount of \$75,000, has until June 1, 2005,
19	to comply with the requirements of this subsection. As an
20	alternative to meeting the \$100,000 deposit requirement, the
21	provider may deposit and maintain deposited in trust with the
22	department such securities in the amount of \$25,000 and post
23	with the office a surety bond acceptable to the office in the
24	amount of \$75,000.
25	(4) There shall be no additional annual license fee or
26	deposit requirements under this act for a related provider
27	trust established by a viatical settlement provider.
28	(5) A judgment creditor or other claimant of a
29	viatical settlement provider may not levy upon any of the
30	assets or securities held in this state pursuant to this
31	section. 20
	2:19 PM 04/01/05 s2412d-bi40-tal

Florida Senate - 2005 Bill No. SB 2412 COMMITTEE AMENDMENT

. <u>50 2412</u>

Barcode 693710

1 (6) The annual statement shall also contain the following information in electronic format as set forth by the 2 3 office: 4 (a) For each viatical settlement contract entered into during the reporting period: 5 б 1. A unique identifying number or other consistent 7 identifier that corresponds to each viator in the statement, as a means of identifying the viator in a manner that does not 8 9 reveal any confidential information. 2. The date, month, and year the viatical settlement 10 11 contract was signed by all necessary parties. 3. The insurance carrier's name. 12 13 4. The age and each life expectancy, in months, of the insured at the time the viatical settlement contract was 14 15 entered into. 5. The viator's state of residence at the time of 16 <u>contrac</u>t. 17 6. The face amount of policy purchased. 18 7. The net death benefit purchased. 19 8. The estimated total premiums to keep the policy in 20 force for life expectancy, any waiver of premium in effect, or 21 22 whether the premium is not applicable because the policy is 23 paid up or no premiums are due. 24 9. The net amount paid to the owner, less any outstanding debts or liens. 25 10. The source of the policy, whether broker, direct 2.6 purchase, or secondary market, previously purchased by another 27 28 person. 29 11. The type of policy, individual or group. 12. The age of the policy at the time the viatical 30 31 settlement contract was effected. 21 2:19 PM 04/01/05 s2412d-bi40-ta1

COMMITTEE AMENDMENT

Bill No. <u>SB 2412</u>

1	13. The primary International Classification of
2	Diseases diagnosis code, if applicable, in numeric format, as
3	defined by the International Classification of Diseases as
4	published by the United States Department of Health and Human
5	Services.
6	14. The type of funding, whether institutional, such
7	as a bank, corporation, company, or nonindividual entity, or
8	private, such as an individual.
9	15. The status as of ending date. Allowable status
10	codes are death, if applicable; not applicable, if the date of
11	death has not been determined or verified; or sold, if the
12	settlement contract has been sold.
13	(b) For each viatical settlement contract where death
14	has occurred during the reporting period:
15	1. A unique identifying number or other consistent
16	identifier that corresponds to each viator in the report, as a
17	means of identifying the viator in a manner that does not
18	reveal any confidential information.
19	2. The date, month, and year the viatical settlement
20	contract was signed by all necessary parties.
21	3. The age and each life expectancy, in months, of the
22	insured at the time the viatical settlement contract was
23	entered into.
24	<u>4. The viator's state of residence at the time of</u>
25	contract.
26	5. The net death benefit collected under the policy.
27	6. The amount of total premiums paid, any waiver of
28	premium in effect, or whether the premium is not applicable
29	because the policy is paid up or no premiums are due.
30	7. The net amount paid to the owner, less any
31	outstanding debts or liens. 22
	2:19 PM 04/01/05 s2412d-bi40-ta1

COMMITTEE AMENDMENT

Bill No. <u>SB 2412</u>

1	8. The Primary International Classification of
2	Diseases diagnosis code, in numeric format, if applicable, as
3	defined by the International Classification of Diseases as
4	published by the United States Department of Health and Human
5	Services.
6	9. The date of death.
7	10. The amount of time, in months, between the date
8	the viatical settlement contract was signed by all necessary
9	parties and the date of death.
10	11. The difference between the actual number of months
11	the insured lived after the date the contract was signed by
12	all necessary parties and the life expectancy used by the
13	reporting viatical provider.
14	(c) For each viatical settlement contract in which the
15	insured has not died and which was not entered into in the
16	reporting period:
17	1. A unique identifying number or other consistent
18	identifier that corresponds to each viator in the report as a
19	means of identifying the viator in a manner that does not
20	reveal any confidential information.
21	2. The date, month, and year the viatical settlement
22	contract was signed by all necessary parties.
23	3. The insurance carrier's name.
24	4. The age and each life expectancy, in months, of the
25	insured at the time the viatical settlement contract was
26	entered into.
27	5. The viator's state of residence at the time of
28	contract.
29	6. The face amount of policy purchased.
30	7. The net death benefit purchased.
31	<u>8. The estimated total premiums to keep the policy in</u> 23
	2:19 PM 04/01/05 s2412d-bi40-tal

COMMITTEE AMENDMENT

Bill No. SB 2412

Barcode 693710

1 force for life expectancy, any waiver of premium in effect, or whether the premium is not applicable because the policy is 2 paid up or no premiums are due. 3 4 9. The net amount paid to the owner, less any outstanding debts or liens. 5 б 10. The source of the policy, whether by broker, 7 direct purchase, or the secondary market, previously purchased by another person. 8 9 11. The type of policy, whether individual or group. 12. The age of the policy at the time the viatical 10 11 settlement contract was effected. 13. The primary International Classification of 12 Diseases diagnosis code, if applicable, in numeric format, as 13 defined by the International Classification of Diseases as 14 15 published by the United States Department of Health and Human 16 Services. 14. The type of funding, whether institutional, such 17 as a bank, corporation, company, or nonindividual entity, or 18 19 private, such as an individual. 20 15. Whether the insured has outlived the life expectancy. If the insured has outlived the life expectancy, 21 22 the number of months by which the insured has outlived the 23 life expectancy. 2.4 (d) The name and address of each life expectancy provider used by the licensee since becoming licensed. 25 (e) The name and address of any person whom the 2.6 viatical settlement provider uses or employs to monitor or 27 track an insured's health status after a viatical settlement 28 contract has been signed by all necessary parties and payment 29 has been made to the owner. 30 Section 17. Subsection (1) of section 626.9914, 31 24 2:19 PM 04/01/05 s2412d-bi40-ta1

COMMITTEE AMENDMENT

Bill No. SB 2412

Barcode 693710

Florida Statutes, is amended to read: 1 626.9914 Suspension, revocation, or nonrenewal of 2 viatical settlement provider license; grounds; administrative 3 4 fine.--(1) The office shall suspend, revoke, <u>deny</u>, or refuse 5 to renew the license of any viatical settlement provider if 6 7 the office finds that the licensee: (a) Has made a misrepresentation in the application 8 9 for the license; 10 (b) Has engaged in fraudulent or dishonest practices, 11 or otherwise has been shown to be untrustworthy or incompetent to act as a viatical settlement provider; 12 13 (c) Demonstrates a pattern of unreasonable payments to viators; 14 15 (d) Has been found guilty of, or has pleaded guilty or nolo contendere to, any felony, or a misdemeanor involving 16 fraud or moral turpitude, regardless of whether a judgment of 17 conviction has been entered by the court; 18 19 (e) Has issued viatical settlement contracts that have 20 not been approved pursuant to this act; 21 (f) Has failed to honor contractual obligations 22 related to the business of viatical settlement contracts; (g) Deals in bad faith with viators; 23 2.4 (h) Has violated any provision of the insurance code or of this act; 25 (i) Employs any person who materially influences the 26 licensee's conduct and who fails to meet the requirements of 27 this act; or 28 29 (j) No longer meets the requirements for initial licensure. 30 31 Section 18. Section 626.9916, Florida Statutes, is 25 2:19 PM 04/01/05 s2412d-bi40-ta1

Florida Senate - 2005 Bill No. SB 2412

COMMITTEE AMENDMENT

```
Barcode 693710
```

1 amended to read: 2 3 application for license. --(1) After <u>October 1, 2005</u> July 1, 1996, a person, 4 other than a life agent licensed under this chapter, may not 5 б in this state, from this state, or with a resident of this 7 state perform the functions of a viatical settlement broker as defined in this act without first having obtained a license 8 from the department. 9 (2) Before performing the functions of a viatical 10 settlement broker, a life agent shall appoint himself or 11 herself with the department and pay applicable fees pursuant 12 to s. 624.501(7)(a). Application for a viatical settlement 13 broker license must be made to the department by the applicant 14 15 on a form prescribed by the department, under oath, and signed by the applicant. The application must be accompanied by a \$50 16 filing fee. If the applicant is a corporation, the application 17 18 must be under oath and signed by the president and the 19 secretary of the corporation. 20 (3) Each natural person who on July 1, 2005, held a viatical settlement broker's license and self-appointment may, 21 22 upon obtaining a life agent license on or before October 1, 2005, transfer an existing broker self-appointment to such 23 24 license. In the application, the applicant must provide all of 25 the following: 2.6 (a) The applicant's full name, age, residence address, 27 and business address, and all occupations engaged in by the applicant during the 5 years preceding the date of the 28 29 application; if the applicant is not a natural person, the applicant must provide the information required by this 30 31 paragraph with respect to all officers, directors, or 26 2:19 PM 04/01/05 s2412d-bi40-ta1

COMMITTEE AMENDMENT

Bill No. <u>SB 2412</u>

```
Barcode 693710
```

1 partners. (b) A copy of the applicant's basic organizational 2 3 documents, if any, including the articles of incorporation, 4 articles of association, partnership agreement, trust agreement, or other similar documents, together with all 5 б amendments to such documents. (c) If the applicant is not a natural person, a list 7 showing the name, business and residence addresses, and 8 official position of each individual who is responsible for 9 10 conduct of the applicant's affairs, including, but not limited 11 to, any member of the applicant's board of directors, board of 12 trustees, executive committee, or other governing board or 13 committee and any other person or entity owning or having the right to acquire 10 percent or more of the voting securities 14 15 of the applicant. 16 (d) With respect to an individual applicant and with respect to each individual identified under paragraph (c): 17 18 1. A sworn biographical statement on forms supplied by the department. 19 20 2. A set of fingerprints on forms prescribed by the 21 department, certified by a law enforcement officer, and 22 accompanied by the fingerprinting fee specified in s. 624.501. 3. Authority, if required by the department, for 23 24 release of information relating to the investigation of the 25 individual's background. (e) Such other information as the department deems 2.6 27 necessary to determine that the individual applicant and the individuals identified under paragraph (c) are competent and 28 29 trustworthy and can lawfully and successfully act as a viatical settlement provider. 30 31 (4) <u>All viatical settlement broker licenses shall</u> 27 2:19 PM 04/01/05 s2412d-bi40-ta1

Florida Senate - 2005 Bill No. <u>SB 2412</u>

1	terminate on October 1, 2005, and shall not be subject to
2	continuation or renewal. Any natural person who is employed by
3	or otherwise represents a viatical settlement broker licensee,
4	which broker licensee is not a natural person, must also be
5	licensed as a viatical settlement broker if such employee or
6	other representative performs the functions of a viatical
7	settlement broker as defined in this act.
8	(5) Notwithstanding the manner in which the viatical
9	settlement broker is compensated, he or she is deemed to
10	represent only the viator and owes a fiduciary duty to the
11	viator to act according to the viator's instructions and in
12	the best interest of the viator. The department may not issue
13	a license to an applicant if it is not satisfied that the
14	applicant, if a natural person, or all officers, directors,
15	employees, stockholders, and partners who exercise or have the
16	ability to exercise effective control of the applicant or who
17	have the ability to influence the transaction of business by
18	the applicant, if the applicant is not a natural person, meet
19	the standards of this act and have not violated any provision
20	of this act or rules of the department related to the business
21	of viatical settlement contracts.
22	(6) The compensation received by a life agent for
23	activities performed as a viatical settlement broker may not
24	be divided or shared with another person unless such other
25	person is a life agent licensed under this chapter and
26	appointed as provided in this part. The department may specify
27	the form of the license and may require photographing of the
28	applicant as part of the application process.
29	(7) Upon the filing of a sworn application and the
30	payment of the license fee and all other applicable fees under
31	this act, the department shall investigate each applicant and
	28 2:19 PM 04/01/05 28 s2412d-bi40-tal

COMMITTEE AMENDMENT

Bill No. <u>SB 2412</u>

1	may issue the applicant a license if the department finds that
2	the applicant:
3	(a) Is competent and trustworthy and intends to act in
4	good faith in the business authorized by the license applied
5	for.
б	(b) Has a good business reputation and has had
7	experience, training, or education that qualifies the
8	applicant to conduct the business authorized by the license
9	applied for.
10	(c) Except with respect to applicants for nonresident
11	licenses, is a bona fide resident of this state and actually
12	resides in this state at least 180 days a year. If an
13	applicant holds a similar license or an insurance agent's or
14	broker's license in another state at the time of applying for
15	a license under this section, the applicant may be found to
16	meet the residency requirement of this paragraph only after he
17	or she furnishes a letter of clearance satisfactory to the
18	department or other proof that the applicant's resident
19	licenses have been canceled or changed to nonresident status
20	and that the applicant is in good standing with the licensing
21	authority.
22	(d) Is a corporation, a corporation incorporated under
23	the laws of this state, or a foreign corporation authorized to
24	transact business in this state.
25	(e) Has designated the Chief Financial Officer as its
26	agent for service of process.
27	(f) If a natural person, is at least 18 years of age
28	and a United States citizen or legal alien who possesses work
29	authorization from the United States Bureau of Citizenship and
30	Immigration Services.
31	(8) An applicant for a nonresident viatical settlement 29
	2:19 PM 04/01/05 s2412d-bi40-tal

Florida Senate - 2005 Bill No. <u>SB 2412</u>

1	broker license must, in addition to designating the Chief
2	Financial Officer as agent for service of process as required
3	by this section, also furnish the department with the name and
4	address of a resident of this state upon whom notices or
5	orders of the department or process affecting the applicant or
6	licensee may be served. After issuance of the license, the
7	licensee must also notify the department of change of the
8	person to receive such notices, orders, or process; such
9	change is not effective until acknowledged by the department.
10	(9) The department may, by rule, specify experience,
11	educational, or other training standards required for
12	licensure under this section.
13	(10) Except as otherwise provided in this section,
14	viatical settlement brokers shall be licensed, appointed,
15	renewed, continued, reinstated, and terminated in the manner
16	specified in this chapter for insurance representatives
17	generally; however, viatical settlement brokers are not
18	subject to continuing education requirements.
18 19	subject to continuing education requirements. Section 19. Section 626.9919, Florida Statutes, is
19	Section 19. Section 626.9919, Florida Statutes, is
19 20	Section 19. Section 626.9919, Florida Statutes, is amended to read:
19 20 21	Section 19. Section 626.9919, Florida Statutes, is amended to read: 626.9919 Notice of change of licensee address or
19 20 21 22	Section 19. Section 626.9919, Florida Statutes, is amended to read: 626.9919 Notice of change of licensee address or nameEach viatical settlement provider licensee , viatical
19 20 21 22 23	Section 19. Section 626.9919, Florida Statutes, is amended to read: 626.9919 Notice of change of licensee address or nameEach viatical settlement provider licensee, viatical settlement broker licensee, and viatical settlement sales
19 20 21 22 23 24	Section 19. Section 626.9919, Florida Statutes, is amended to read: 626.9919 Notice of change of licensee address or nameEach viatical settlement provider licensee, viatical settlement broker licensee, and viatical settlement sales agent licensee must provide the office or department, as
19 20 21 22 23 24 25	Section 19. Section 626.9919, Florida Statutes, is amended to read: 626.9919 Notice of change of licensee address or nameEach viatical settlement provider licensee, viatical settlement broker licensee, and viatical settlement sales agent licensee must provide the office or department, as applicable, at least 30 days' advance notice of any change in
19 20 21 22 23 24 25 26	Section 19. Section 626.9919, Florida Statutes, is amended to read: 626.9919 Notice of change of licensee address or nameEach viatical settlement provider licensee, viatical settlement broker licensee, and viatical settlement sales agent licensee must provide the office or department, as applicable, at least 30 days' advance notice of any change in the licensee's name, residence address, principal business
19 20 21 22 23 24 25 26 27	Section 19. Section 626.9919, Florida Statutes, is amended to read: 626.9919 Notice of change of licensee address or nameEach viatical settlement provider licensee, viatical settlement broker licensee, and viatical settlement sales agent licensee must provide the office or department, as applicable, at least 30 days' advance notice of any change in the licensee's name, residence address, principal business address, or mailing address.
19 20 21 22 23 24 25 26 27 28	Section 19. Section 626.9919, Florida Statutes, is amended to read: 626.9919 Notice of change of licensee address or nameEach viatical settlement provider licensee, viatical settlement broker licensee, and viatical settlement sales agent licensee must provide the office or department, as applicable, at least 30 days' advance notice of any change in the licensee's name, residence address, principal business address, or mailing address. Section 20. Section 626.992, Florida Statutes, is
19 20 21 22 23 24 25 26 27 28 29	Section 19. Section 626.9919, Florida Statutes, is amended to read: 626.9919 Notice of change of licensee address or nameEach viatical settlement provider licensee, viatical settlement broker licensee, and viatical settlement sales agent licensee must provide the office or department, as applicable, at least 30 days' advance notice of any change in the licensee's name, residence address, principal business address, or mailing address. Section 20. Section 626.992, Florida Statutes, is amended to read:

Florida Senate - 2005 Bill No. SB 2412

COMMITTEE AMENDMENT

```
Barcode 693710
```

1 agents required. --(1) A licensed viatical settlement provider may not 2 use any person to perform the functions of a viatical 3 4 settlement broker as defined in this act unless such person holds a current, valid life agent license and has appointed 5 himself or herself in conformance with this act as a viatical 6 7 settlement broker. Salaried individuals employed by viatical settlement providers shall engage in viatical settlement 8 broker activities only when accompanied by a viatical 9 10 settlement broker who holds a current valid license issued 11 under this act. A viatical settlement provider may not use any 12 person to perform the functions of a viatical settlement sales 13 agent unless the person holds a current, valid license as provided in subsection (4). 14 15 (2) A licensed viatical settlement broker may not use any person to perform the functions of a viatical settlement 16 provider as defined in this act unless such person holds a 17 current, valid license as a viatical settlement provider. 18 19 (3) A viatical settlement sales agent may not use any 20 person to perform the functions of a viatical settlement broker unless such person holds a current, valid license as a 21 22 viatical settlement broker. 23 (4) A person may not perform the functions of a 24 viatical settlement sales agent unless licensed as a life agent as defined in s. 626.015 and as provided in this 25 26 chapter. Section 21. Subsections (1) and (2) of section 27 626.9921, Florida Statutes, are amended to read: 28 29 626.9921 Filing of forms; required procedures; approval.--30 31 (1) A viatical settlement contract form, viatical 31 2:19 PM 04/01/05 s2412d-bi40-ta1

COMMITTEE AMENDMENT

Bill No. <u>SB 2412</u>

1	settlement purchase agreement form, escrow form, or related
2	form may be used in this state only after the form has been
3	filed with the office and only after the form has been
4	approved by the office.
5	(2) The viatical settlement contract form, viatical
6	settlement purchase agreement form, escrow form, or related
7	form must be filed with the office at least 60 days before its
8	use. The form is considered approved on the 60th day after its
9	date of filing unless it has been previously disapproved by
10	the office. The office must disapprove a viatical settlement
11	contract form, viatical settlement purchase agreement form,
12	escrow form, or related form that is unreasonable, contrary to
13	the public interest, discriminatory, or misleading or unfair
14	to the viator or the purchaser .
15	Section 22. Subsection (2) of section 626.9922,
16	Florida Statutes, is amended, and subsections (5), (6), and
17	(7) are added to that section, to read:
18	626.9922 Examination
19	(2) All accounts, books and records, documents, files,
20	contracts, and other information relating to all transactions
21	of viatical settlement contracts or viatical settlement
22	purchase agreements <u>made before July 1, 2005,</u> must be
23	maintained by the licensee for a period of at least 3 years
24	after the death of the insured and must be available to the
25	office or department for inspection during reasonable business
26	hours.
27	(5) The office has jurisdiction over all viatical
28	settlement purchase agreements made before July 1, 2005,
29	including, but not limited to, the authority to examine
30	persons in possession of records relating to viatical
31	settlement purchase agreements made before July 1, 2005, and 32
	2:19 PM 04/01/05 s2412d-bi40-ta1

Florida Senate - 2005 Bill No. <u>SB 2412</u> COMMITTEE AMENDMENT

1	that authority set forth in s. 624.319.
2	(6) If the office makes the determination that a
3	provider does not have the financial ability to perform its
4	present or future obligations under the viatical settlement
5	purchase agreements made before July 1, 2005, the office shall
б	make a referral to the United States Securities and Exchange
7	Commission or the Office of Financial Regulation for further
8	administrative action pursuant to s. 517.191, including, but
9	not limited to, the appointment of a receiver by the court.
10	(7) Subsections (1), (2), (3), and (4) apply to life
11	expectancy providers providing life expectancies in the state
12	and providing life expectancies to viatical settlement
13	providers in the state, as if life expectancy providers were
14	licensees.
15	Section 23. Section 626.99245, Florida Statutes, is
16	amended to read:
17	626.99245 Conflict of regulation of viaticals
18	(1) A viatical settlement provider who from this state
19	enters into a viatical settlement purchase agreement with a
20	purchaser who is a resident of another state that has enacted
21	statutes or adopted regulations governing viatical settlement
22	purchase agreements, shall be governed in the effectuation of
23	that viatical settlement purchase agreement by the statutes
24	and regulations of the purchaser's state of residence. If the
25	state in which the purchaser is a resident has not enacted
26	statutes or regulations governing viatical settlement purchase
27	agreements, the provider shall give the purchaser notice that
28	neither Florida nor his or her state regulates the transaction
29	upon which he or she is entering. For transactions in these
30	states, however, the viatical settlement provider is to
31	maintain all records required as if the transactions were 33
	2:19 PM 04/01/05 s2412d-bi40-ta1

COMMITTEE AMENDMENT

Bill No. SB 2412

Barcode 693710

1 executed in Florida. However, the forms used in those states need not be approved by the office. 2 (1) (2) A viatical settlement provider who from this 3 4 state enters into a viatical settlement contract with a viator who is a resident of another state that has enacted statutes 5 or adopted regulations governing viatical settlement contracts 6 7 shall be governed in the effectuation of that viatical settlement contract by the statutes and regulations of the 8 viator's state of residence. If the state in which the viator 9 10 is a resident has not enacted statutes or regulations 11 governing viatical settlement agreements, the provider shall give the viator notice that neither Florida nor his or her 12 13 state regulates the transaction upon which he or she is entering. For transactions in those states, however, the 14 15 viatical settlement provider is to maintain all records 16 required as if the transactions were executed in Florida. The forms used in those states need not be approved by the office. 17 (2) (3) This section does not affect the requirement of 18 19 ss. 626.9911(11)(5) and 626.9912(1) that a viatical settlement 20 provider doing business from this state must obtain a viatical 21 settlement license from the office. As used in this 22 subsection, the term "doing business from this state" includes effectuating viatical settlement contracts and effectuating 23 2.4 viatical settlement purchase agreements from offices in this state, regardless of the state of residence of the viator or 25 26 the viatical settlement purchaser. 27 (4) The offer, sale, and purchase of viatical 28 settlement contracts, and the regulation of viatical 29 settlement providers shall be within the exclusive jurisdiction of the Office of Insurance Regulation under the 30 31 provisions of this part. 34 2:19 PM 04/01/05 s2412d-bi40-ta1

COMMITTEE AMENDMENT

Bill No. SB 2412

Barcode 693710

1 Section 24. Section 626.9925, Florida Statutes, is amended to read: 2 626.9925 Rules.--The commission may adopt rules to 3 4 administer this act, including rules establishing standards for evaluating advertising by licensees; rules providing for 5 the collection of data, for disclosures to viators or 6 7 purchasers, and for the reporting of life expectancies; and rules defining terms used in this act and prescribing 8 recordkeeping requirements relating to executed viatical 9 10 settlement contracts and viatical settlement purchase 11 agreements. Section 25. Section 626.9926, Florida Statutes, is 12 13 amended to read: 626.9926 Rate regulation not authorized.--Nothing in 14 15 this act shall be construed to authorize the office or 16 department to directly or indirectly regulate the amount paid as consideration for entry into a viatical settlement contract 17 18 or viatical settlement purchase agreement. Section 26. Subsection (1) of section 626.9927, 19 Florida Statutes, is amended to read: 20 21 626.9927 Unfair trade practices; cease and desist; 22 injunctions; civil remedy. --(1) A violation of this act is an unfair trade 23 practice under ss. 626.9521 and 626.9541 and is subject to the 24 penalties provided in the insurance code. Part X of this 25 chapter applies to a licensee under this act or a transaction 26 subject to this act as if a viatical settlement contract and a 27 viatical settlement purchase agreement were an insurance 28 29 policy. Section 27. Paragraph (b) of subsection (1) of section 30 626.99275, Florida Statutes, is amended to read: 31 35 2:19 PM 04/01/05 s2412d-bi40-ta1

COMMITTEE AMENDMENT

Bill No. <u>SB 2412</u>

Barcode 693710

1 626.99275 Prohibited practices; penalties.--(1) It is unlawful for any person: 2 (b) In issuing a life expectancy, to In the 3 4 solicitation or sale of a viatical settlement purchase 5 agreement: б 1. Issue a life expectancy that is not based upon 7 generally accepted medical or actuarial practices To employ any device, scheme, or artifice to defraud; 8 9 2. Agree to be compensated or receive compensation which is contingent upon providing a specifically designated 10 11 life expectancy To obtain money or property by means of an 12 untrue statement of a material fact or by any omission to 13 state a material fact necessary in order to make the statements made, in light of the circumstances under which 14 15 they were made, not misleading; or 16 3. Knowingly understate or overstate a life expectancy with the intent to defraud To engage in any transaction, 17 18 practice, or course of business which operates or would 19 operate as a fraud or deceit upon a person. 20 (2) A person who violates any provision of this 21 section commits: 22 (a) A felony of the third degree, punishable as provided in s. 775.082, s. 775.083, or s. 775.084, if the 23 24 insurance policy involved is valued at any amount less than \$20,000. 25 (b) A felony of the second degree, punishable as 2.6 provided in s. 775.082, s. 775.083, or s. 775.084, if the 27 insurance policy involved is valued at \$20,000 or more, but 28 29 less than \$100,000. (c) A felony of the first degree, punishable as 30 31 provided in s. 775.082, s. 775.083, or s. 775.084, if the 36 2:19 PM 04/01/05 s2412d-bi40-ta1

COMMITTEE AMENDMENT

Bill No. <u>SB 2412</u>

Barcode 693710

1 insurance policy involved is valued at \$100,000 or more. Section 28. Section 626.99278, Florida Statutes, is 2 amended to read: 3 4 626.99278 Viatical provider anti-fraud plan.--Every licensed viatical settlement provider and viatical settlement 5 broker must adopt an anti-fraud plan and file it with the 6 7 Division of Insurance Fraud of the department on or before December 1, 2000. Each anti-fraud plan shall include: 8 9 (1) A description of the procedures for detecting and 10 investigating possible fraudulent acts and procedures for 11 resolving material inconsistencies between medical records and insurance applications.+ 12 (2) A description of the procedures for the mandatory 13 reporting of possible fraudulent insurance acts to the 14 15 Division of Insurance Fraud of the department.+ (3) A description of the plan for anti-fraud education 16 and training of its underwriters or other personnel.; and 17 (4) A written description or chart outlining the 18 organizational arrangement of the anti-fraud personnel who are 19 20 responsible for the investigation and reporting of possible 21 fraudulent insurance acts, and investigating unresolved 22 material inconsistencies between medical records and insurance 23 applications. 24 (5) A process by which the provider will perform initial and continuing review of the accuracy of its life 25 expectancies, whether such life expectancies are performed in 26 house or by a contracted life expectancy provider, and ensure 27 compliance with s. 626.99275(1) by its life expectancy 28 29 providers. Section 29. Section 626.9928, Florida Statutes, is 30 31 amended to read: 37 2:19 PM 04/01/05 s2412d-bi40-ta1

COMMITTEE AMENDMENT

Bill No. <u>SB 2412</u>

Barcode 693710

1 626.9928 Acquisitions.--Acquisition of interest in a 2 viatical settlement provider or viatical settlement broker is subject to s. 628.4615. 3 Section 30. Section 626.99285, Florida Statutes, is 4 amended to read: 5 б 626.99285 Applicability of insurance code.--In 7 addition to other applicable provisions cited in the insurance code, the office or department, as appropriate, has the 8 authority granted under ss. 624.310, 626.901, and 626.989 to 9 10 regulate viatical settlement providers, viatical settlement 11 brokers, viatical settlement sales agents, viatical settlement 12 contracts, viatical settlement purchase agreements, and 13 viatical settlement transactions. Section 31. Section 626.99295, Florida Statutes, is 14 amended to read: 15 16 626.99295 Grace period. -- Any person who, on July 1, 2005, is effectuating a viatical settlement purchase agreement 17 made before July 1, 2005, under provisions of law in effect 18 19 before such date, which viatical settlement purchase agreement 20 was not registered pursuant to chapter 517, must proceed within 30 days after July 1, 2005, to conclude all viatical 21 22 settlement purchase transactions in progress, provided, if funds have not been matched with a viaticated policy, such 23 24 funds, or any unmatched portion of such funds, shall be returned to the viatical settlement purchaser within 30 days 25 after July 1, 2005. The provider may not solicit, negotiate, 26 advertise, or effectuate new viatical settlement purchase 27 agreements after July 1, 2005. An unlicensed viatical 28 29 settlement provider or viatical settlement broker that was legally transacting business in this state on June 30, 2000, 30 31 may continue to transact such business, in the absence of any 38 2:19 PM 04/01/05 s2412d-bi40-ta1

COMMITTEE AMENDMENT

Bill No. <u>SB 2412</u>

1	orders by the office, department, or the former Department of
2	Insurance to the contrary, until the office or department, as
3	applicable, approves or disapproves the viatical settlement
4	provider's application for licensure if the viatical
5	settlement provider or viatical settlement broker filed with
6	the former department an application for licensure no later
7	than August 1, 2000, and if the viatical settlement provider
8	or viatical settlement broker complies with all other
9	provisions of this act. Any form for which former department
10	approval was required under this part must have been filed by
11	August 1, 2000, and may continue to be used until disapproved
12	by the office or department.
13	Section 32. <u>Sections 626.9917, 626.9918, 626.99235,</u>
14	626.99236, and 626.99277, Florida Statutes, are repealed.
15	Section 33. This act shall take effect July 1, 2005.
16	
17	
18	========= TITLE AMENDMENT==========
19	And the title is amended as follows:
20	Delete everything before the enacting clause
21	
22	and insert:
23	A bill to be entitled
24	An act relating to viatical settlements;
25	amending s. 517.021, F.S.; revising and
26	providing definitions; creating s. 517.072,
27	F.S.; specifying nonapplication of certain
28	exemptions to viatical settlement investments;
29	specifying the offering of a viatical
30	settlement investment as not an exempt
31	transaction under certain provisions of law; 39
	2:19 PM 04/01/05 s2412d-bi40-tal

COMMITTEE AMENDMENT

Florida Senate - 2005 Bill No. <u>SB 2412</u>

1	amending s. 517.081, F.S.; authorizing the
2	Financial Services Commission to adopt
3	additional rules relating to securities
4	registration; authorizing the commission to
5	adopt rules establishing requirements and
б	standards for disclosures and records relating
7	to viatical settlement investments; creating s.
8	517.1215, F.S.; requiring the commission to
9	adopt rules specifying requirements for certain
10	investment advisors; requiring the commission
11	to establish by rule rules of conduct and
12	prohibited business practices for investment
13	advisers and associated persons; providing
14	requirements; creating s. 517.1217, F.S.;
15	authorizing the commission to establish by rule
16	rules of conduct and prohibited business
17	practices for dealers and associated persons;
18	providing requirements; amending s. 624.501,
19	F.S.; including agents making an appointment
20	under certain life insurance agent fee
21	provisions; amending ss. 626.015, 626.112,
22	626.207, and 626.331, F.S., to conform;
23	amending s. 626.611, F.S.; providing an
24	additional ground for compulsory refusal,
25	suspension, or revocation of certain licenses
26	or appointments for transactions relating to
27	viatical settlement contracts; amending s.
28	626.777, F.S., to conform; amending s.
29	626.7845, F.S.; prohibiting certain activities
30	by a person relating to viatical settlement
31	contracts unless he or she is a licensed life 40
	2:19 PM 04/01/05 s2412d-bi40-tal

COMMITTEE AMENDMENT

Florida Senate - 2005

Bill No. <u>SB 2412</u>

1	agent; amending s. 626.9911, F.S.; revising	
2	definitions; amending s. 626.9912, F.S., to	
3	conform; amending s. 626.9913, F.S.; specifying	
4	additional requirements for annual statements	
5	by viatical settlement provider licensees;	
6	providing an alternative bond provision for	
7	certain viatical settlement providers for a	
8	certain time period; prohibiting certain	
9	persons from levying upon certain assets or	
10	securities under certain circumstances;	
11	requiring annual statements to contain certain	
12	information; amending s. 626.9914, F.S.;	
13	including the authority to deny a license among	
14	the adverse actions the Office of Insurance	
15	Regulation may take against a viatical	
16	settlement provider for certain actions;	
17	amending s. 626.9916, F.S.; revising licensure	
18	requirements for viatical settlement brokers;	
19	providing for self-appointment; providing for	
20	transfers of appointments; providing for	
21	termination of licenses; specifying a fiduciary	
22	duty of viatical settlement brokers;	
23	prohibiting dividing or sharing compensation	
24	received by a life agent for certain activities	
25	under certain circumstances; amending ss.	
26	626.9919, 626.992, and 626.9921, F.S., to	
27	conform; amending s. 626.9922, F.S.; specifying	
28	office jurisdiction over certain viatical	
29	settlement purchase agreements; authorizing the	
30	office to refer certain cases to the United	
31	States Securities and Exchange Commission for 41	
	2:19 PM 04/01/05 s2412d-bi40-t	al

COMMITTEE AMENDMENT

Florida Senate - 2005

Bill No. <u>SB 2412</u>

Barcode 693710

1	administrative action under certain
2	circumstances; providing application to life
3	expectancy providers; amending ss. 626.99245,
4	626.9925, 626.9926, and 626.9927, F.S., to
5	conform; amending s. 626.99275, F.S.; revising
б	a prohibited practice to apply to issuing life
7	expectancies under certain circumstances;
8	providing a criminal penalty; amending s.
9	626.99278, F.S.; requiring an anti-fraud plan
10	to include a life expectancy accuracy review
11	process; amending ss. 626.9928 and 626.99285,
12	F.S., to conform; amending s. 626.99295, F.S.;
13	revising application of a grace period for
14	certain viatical settlement purchase
15	agreements; repealing s. 626.9917, F.S.,
16	relating to denial, suspension, revocation, or
17	nonrenewal of viatical settlement broker
18	licenses; repealing s. 626.9918, F.S., relating
19	to effect of suspension or revocation of
20	viatical settlement broker licenses; repealing
21	s. 626.99235, F.S., relating to disclosures to
22	viatical settlement purchasers; repealing s.
23	626.99236, F.S., relating to further
24	disclosures to viatical settlement purchasers;
25	repealing s. 626.99277, F.S., relating to false
26	representations; providing an effective date.
27	
28	
29	
30	
31	
	42 2:19 PM 04/01/05 42 s2412d-bi40

2:19 PM 04/01/05

s2412d-bi40-ta1